

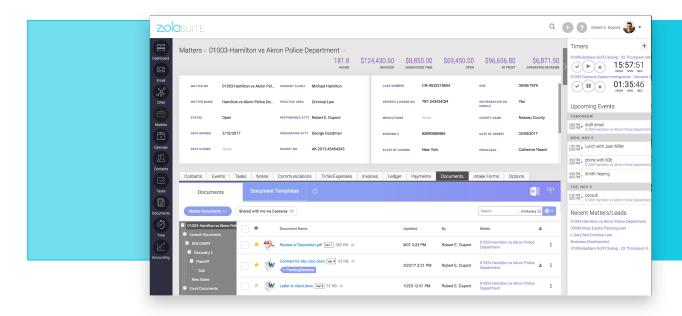


Feature Overview

Last updated: July 2021

Matter Management

Efficiently manage every aspect of your caseload with Zola Suite's <u>Matter dashboard</u> which provides a bird's eye view of financials, activity and progress on each matter.

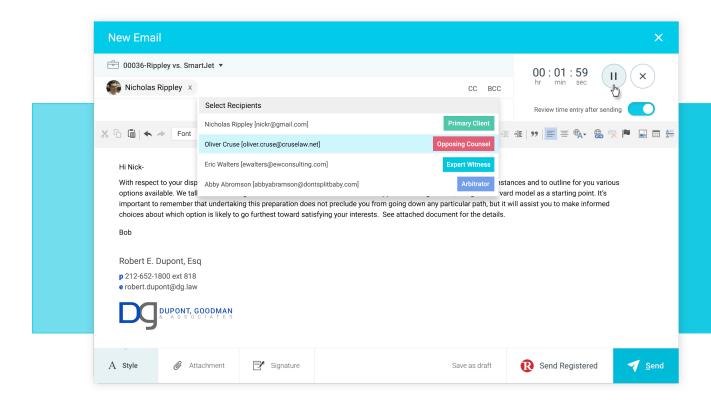


- Customize matter views with Matterscapes™ and share them with other users
- o Set matter-level user permissions
- Designate matter-related contacts and roles
- Set up custom fields by practice area which can be used as merge fields for document automation
- Track audit logs
- o Create User Groups
- Review matter notes and communications
- o Configure default folders for documents and notes for each practice area
- Assign billing attorney, paralegal, originating attorney and responsible attorney including split origination and split responsible
- View key business intelligence metrics through the admin dashboard, available for users with Administrative permissions

Email

Manage case-related messages through your existing email account using Zola Suite's native email client.

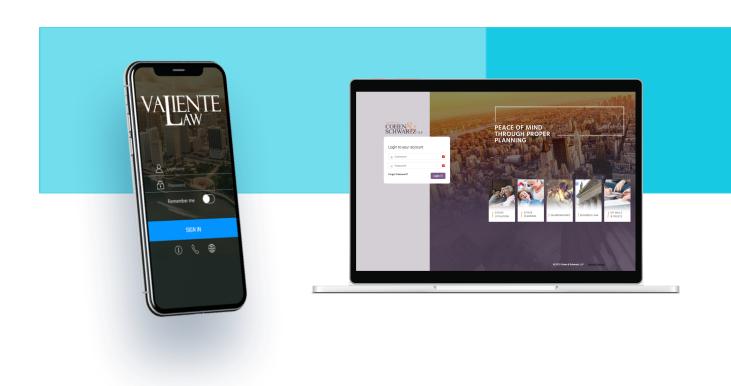
- Automatically bill for time when drafting an email
- Detect and associate inbound emails from matter-related contacts (along with their respective roles) using Zola Suite's patented Smart Suggest system™
- o Convert emails to a Task with a single click
- Save emails to a Matter (no messy forwarding)
- Send secure emails with any of the following options through Zola Suite's exclusive integration with <u>RPOST</u>: encryption, court-admissible proof of delivery, electronic signature for attached documents
- View email correspondence that were automatically saved in the matter's Communications tab. Only users who have permission can view email correspondence.
- Create a time entry upon saving an email to a matter



Secure, Integrated Client Portal

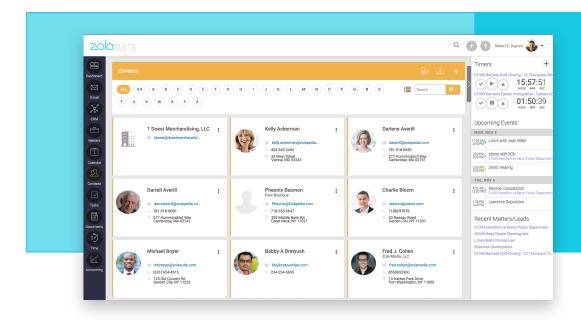
Securely share vital information with your clients through Zola Suite's secure, bank-level encryption online portal, Caseway™.

- o Share documents and billing information with clients and colleagues
- Review and edit documents that your clients have uploaded to the portal and then add them to the designated Matter.
- Upload files up to 4 GBs
- Impress clients with Zola Signature[™] web portal, a white-label portal with immersive branding, including a custom login page and branded email notifications when new documents are added.
- Elevate your brand with <u>Zola Signature™ iOS and Android apps</u> (available in the Apple store and through Google Play) built with your firm's logo and branding.



Contact Management

Organize your <u>contacts</u> so you can easily connect with clients, prospects, referral sources, witnesses, opposing counsel and more.



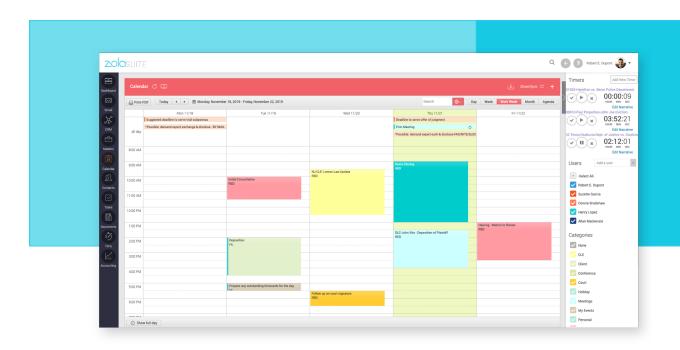
- View contact information such as name, email, phone number, address, related matter and more
- Copy contact name, company, telephone and street address with one click to the clipboard
- Create custom fields for Persons and Contacts
- Assign customized color codes to each Matter Role
- Search and filter by categories, including contact role (from a matter), contact type and person created by
- Quickly draft an email by clicking on a contact's email address
- Add contacts by simply taking a photo of a business card using Zola Suite's iOS and Android app. The business card information will be added to a contact in Zola Suite.
- Tag contacts to easily sort and export CSV lists
- Easily import and export contact information

Calendar Management

Keep track of your innumerable deadlines and appointments so you can ensure that you're in the right place at the right time.

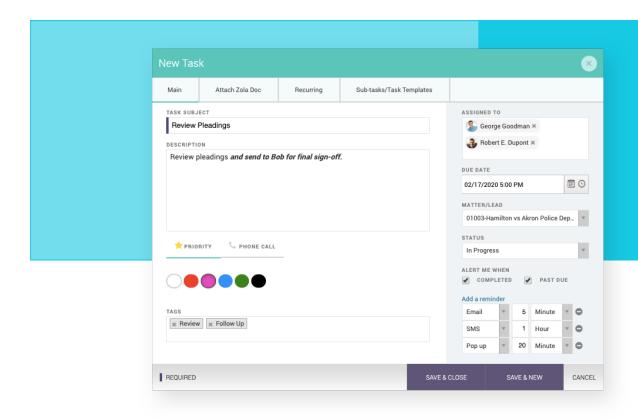
- Automatically create time entries for each <u>calendar event</u>
- Create color-coded, customizable categories to designate the type of event
- Set private events that are visible to firm members only as "Available," "Busy" or "Out
 of the Office"
- Set up unlimited email, popup and SMS reminders
- Mark recurring events
- o Follow and view your team's calendars
- Search events by combinations of owner, category, matter and date range
- Autocomplete addresses in locations
- Send real ICS invites that can be accepted or rejected by invitees
- Prefilter invitees by matter-related contacts and respective roles using patented
 Smart Suggest system™
- Determine future or past event dates with the option to exclude weekends and federal holidays
- Activate <u>rules-based calendaring</u> to monitor for rule changes and eliminate manual calculation of deadlines*

^{*}Not available for all plans. A subscription to LawToolBox is required.



Task Management

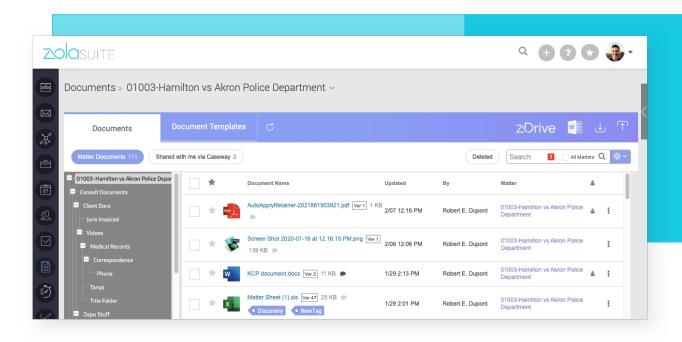
Easily track projects and delegate work while enforcing consistency and accountability.



- Associate <u>tasks</u> with a designated Matter
- View all of the tasks associated with your Matters at the click of a button
- Assign a task to members of your team. They receive notifications with each new task.
- Generate a due date and time for each task
- o Set up alerts for the assigner when a task is overdue or completed
- Add SMS, email or popup reminders
- Store all of your pre-defined procedures in a single location using Task Templates.
 Zola Suite's Task Template system also allows you to tag, sort, filter, and create subtasks.
- Filter events by status, such as upcoming, not started, overdue, completed, etc.
- Prioritize important tasks
- Color-code tasks to designate the task category
- Attach documents
- Mark a task as recurring

Document Management

Store <u>documents</u> in one location for easy retrieval, editing and sharing.



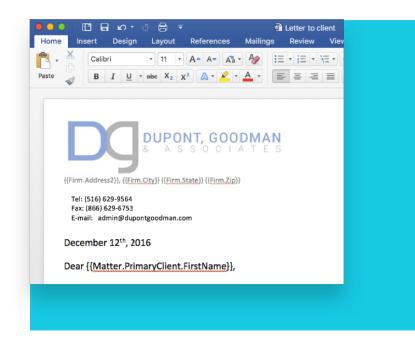
- Comment on documents or create new tags
- Create and view versions of documents
- Share documents using Zola's client portal, Caseway™
- Email documents with one click
- In-document search
- Preview documents without having to download it to the appropriate program
- In-browser editing of .DOCX files
- o Merge files into a single PDF Portfolio document to share with clients and colleagues
- Open or save documents in Zola Suite without leaving Microsoft Word™ through Zola
 Suite's Word™ Ribbon Plugin
- o Edit documents and automatically save the new version to Zola Suite using zDrive
- Use z-Editor to edit Microsoft Word (.DOCX) files without leaving Zola Suite. A timer will automatically run and your edits will save as a new version.
- Create folder hierarchies
- Lock files to alert other users that you've downloaded a document for editing
- Directly save scanned documents through RICOH's Multifunction Printers into Zola
- Obtain <u>e-signatures</u> on important documents (*limited to 5 per user per month)
- Utilize 1 TB of storage (*not available for all plans)
- Integrate with NetDocuments, iManage and Worldox

^{*}Subscription to NetDocuments, iManage and/or Worldox required.

Document Automation

Generate documents and correspondence with ease using Zola Suite's integrated <u>form builder</u>.

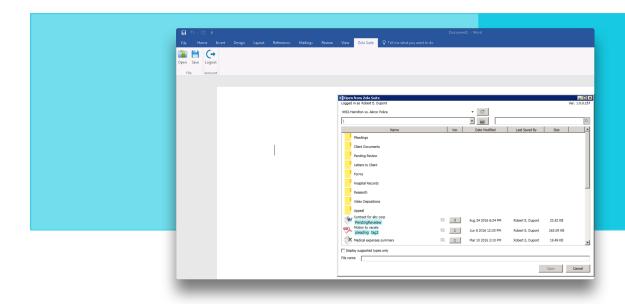
- Create commonly used document templates using Microsoft Word™ that can be used over and over again
- Electronically share intake forms with prospects



Microsoft Word Ribbon Plugin

Easily open or save documents directly from Microsoft Word into the corresponding Zola Suite Matter with Zola's Word Ribbon Plugin.

- Open matter-related documents from any matter folder or subfolder stored in Zola
 Suite
- Save new documents or new versions of existing documents directly into matters
- o View when the document was last updated, by whom and the size



CRM

Streamline intake from initial contact to retention.

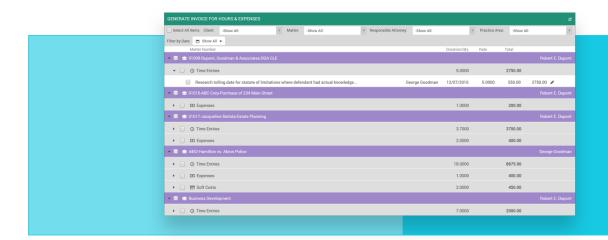


- o Consolidate, organize and easily manage leads from one central location
- View dashboards and produce reports that provide insights on referral sources and which are producing the most valuable leads
- o Manage leads submitted through your website's contact forms
- o Securely share intake forms with leads
- o Convert lead information directly into a new Matter within Zola Suite
- o Create tasks, take notes and store emails to manage your prospects and pipeline

Billing & Accounting

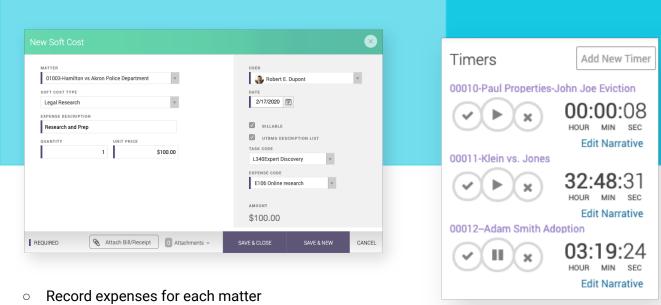
Maximize efficiency and revenue with <u>powerful time</u>, <u>billing and complete accounting</u> features.

- o Filter unbilled activities by a wide range of criteria
- Bill all unbilled activities or select entries individually
- o Manage <u>Vendor Bills</u>, <u>Vendor Credits and Accounts Payable</u>
- Manually reconcile accounts to match your "books" on Zola Suite with your bank account statement through the Smart Account Reconciliation module
- Write checks and trust checks for vendors and print on standard 3-part check sheets
- View the P&L statement for different departments or teams within your firm (*not available for all plans)
- Set up pre-billing options so the responsible attorney on the matter can review invoices before sending them out to clients for payment
- Run <u>accounting reports</u> that show a complete record of transactions, profit and loss, a statement of the assets, liabilities, and capital at a particular point in time, and a listing of all accounts. Schedule reports to be received via email each day, week, month or year (*not available for all plans)
- o Bill multiple clients on a single matter and set unique rates for each client
- o <u>Download bank and credit card activity</u> from over 5,000 institutions
- Perform advanced features such as split billing, consolidated billing and automatic administrative fees
- Accept payments unrelated to a matter and assign them to the account of your choosing using General Deposits
- o Filter the Register by transaction types such as Check or Transfer
- Attach receipts when creating a check, expense or vendor bill
- Track firm and third-party expenses, manage settlement allocations and generate settlement memos and value reports with Zola's <u>Settlement Management tools</u>.



Time & Expense Tracking

Increase the number of hours billed each month with ten ways to track time and advanced tools to help you analyze productivity and expenses.

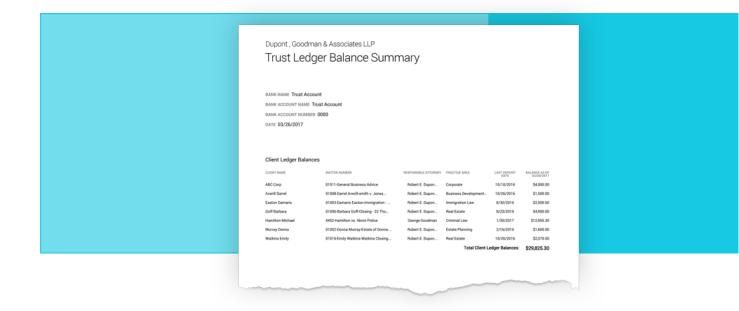


- Create multiple timers as needed
- Enter time entry descriptions for different work types
- Automatically track time for case-related emails and phone call notes
- Designate calendar events as billable time
- Convert tasks and Activity Log entries to time entries 0
- Track time remotely on your iOS or Android device
- Start tracking time on your desktop and continue with your mobile device 0
- Choose from "No Charge" and "No Charge Don't Show" options
- Automatically default flat fee matters to "No Charge Don't Show" entries 0
- Designate round up increments (e.g. 6 minutes) on a per matter basis 0
- Enter time in either decimals or HH:MM
- Charge soft costs to client
- Use matter user rates and rate cards
- LEDES billing and budgeting
- Configure custom LEDES Timekeeper IDs for different users
- Track time and progress using the calendar view summary, My PastTime™
- Add and edit narratives while timers are running
- Bulk update time entries and mark them as "No Charge" or "No Charge, Don't Show" with a single click
- Determine how partial payments are allocated between costs and individual timekeepers with custom payment allocations

Retainer / Trust Fund Management

Manage <u>retainers</u> for operating and/or trust accounts.

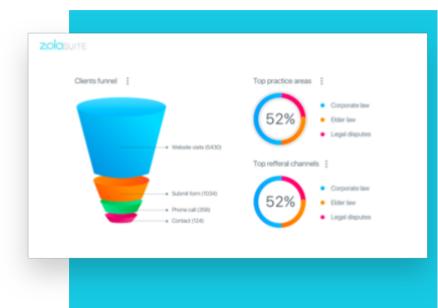
- Receive notifications when retainers fall below designated balances
- o View/print ledgers on a matter basis
- View/print trust account summaries with sub-ledgers for each matter
- Create a 3-way reconciliation report for trusts
- Receive alerts when trust funds or operating retainers run below a pre-specified amount on a per-matter basis



Advanced Reporting

Generate comprehensive <u>reports</u> and key analytics that will help you better understand the business side of your practice.

- Client Reports
 - o AR Aging Summary
 - Statement of Account
 - Sales Tax
 - Client Payments
 - Matter Rate Card
- Compensation Reports
 - o Referral Report
 - Originating Attorney*
 - Split Compensation*
 - Fee Allocation*
- Productivity Reports
 - Work in Progress
 - TimekeeperProductivity*
 - o Billable Hours Recap
 - Timekeeper Goals
 - Billed and Collected*
 - Flat Fee Productivity*
 - o Effective Rates
- Accounting Reports
 - General Ledger
 - Profit & Loss
 - Profit & Loss by Location
 - o Balance Sheet
 - o Trial Balance
 - Chart of Accounts
 - Account Reconciliation
 - Write-Off*
 - Firm Budgeting
- o Trust Reports
 - o Three-Way Reconciliation
 - Trust Account Ledger Summary
 - WIP-AR-Trust Report*
- o Vendor Reports
 - AP Aging Summary
 - Vendor Payments*
 - o Vendor Reimbursement
 - o 1099 Reporting



^{*}Not available for all plans

Invoices

Develop beautiful <u>invoices</u> that will impress clients.

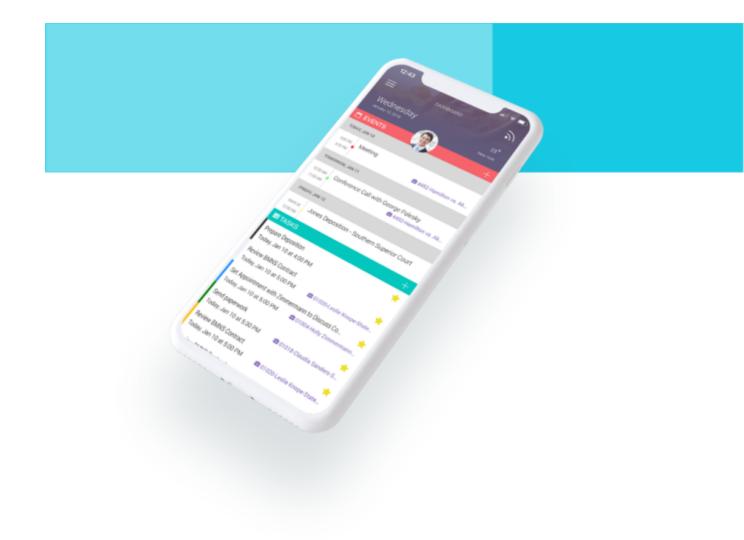
- o Develop "retina ready," high resolution logos
- o Customize rows, columns, fonts and colors
- o Add line item and invoice level discounts
- o Include balances for matters and clients
- Generate consolidated invoices when there is a client with multiple matters in any given billing cycle
- Set the default invoice method by Client or Matter
- View invoice sent date
- Configure invoice discounts
- o Charge interest for invoices that are paid late
- o Write off remaining balances for fees that won't be collected
- Share invoices via Zola Suite's secure client portal or bulk email invoices depending on client preferences
- Activate LEDES invoices (support for 1998B Alpha, Tymetrix, Litigation Advisor) and customize UTBMS codes
- Enter matter-level invoice notes
- Print and/or blast invoices (or Statement of Accounts) in bulk using the Bulk Billing
 Center



iOS & Android Mobile Apps

Take your practice on the road with native iOS and Android apps.

- o Manage matters, tasks, events, time entries, notes and documents on the go
- Send and receive email with ability to auto-create time entries and attach matter documents
- o Login with TouchID and FaceID
- Scan documents with edge detection and auto-cropping
- Scan business cards and the information will be entered into the Contacts section of your Zola Suite account



Security

Safeguard what matters most.

- Optional two-factor authentication
- Secure client portal with <u>Two-Factor Authentication</u> and end-to-end, bank-grade encryption.
- Encrypted emails*
- HIPAA compliance for documents available via Box.com integration
- Security standards including ISO
 9001, ISO 27001, SOC 1/ISAE 3402,
 SOC 2, and SOC 3, PCI DSS



*Up to 5 per user per month included. Contact us to learn more about additional email encryption packages.