











Public Health Organizations



Child & International health



HQ: Switzerland | New York



unicef.org | who.int



@unicef | @who

Managed | Pro-Bono campaign.

# The Background.

The COVID-19 pandemic has upended family life around the world. School closures, remote working, physical distancing — it's a lot to navigate for anyone, but especially for parents.

### **Going Beyond a Brand**

This campaign was centered on the values of UNICEF and WHO and supporting parents and caregivers in doing the best they can during the incredibly difficult, uncertain and stressful times of the COVID-19 pandemic.









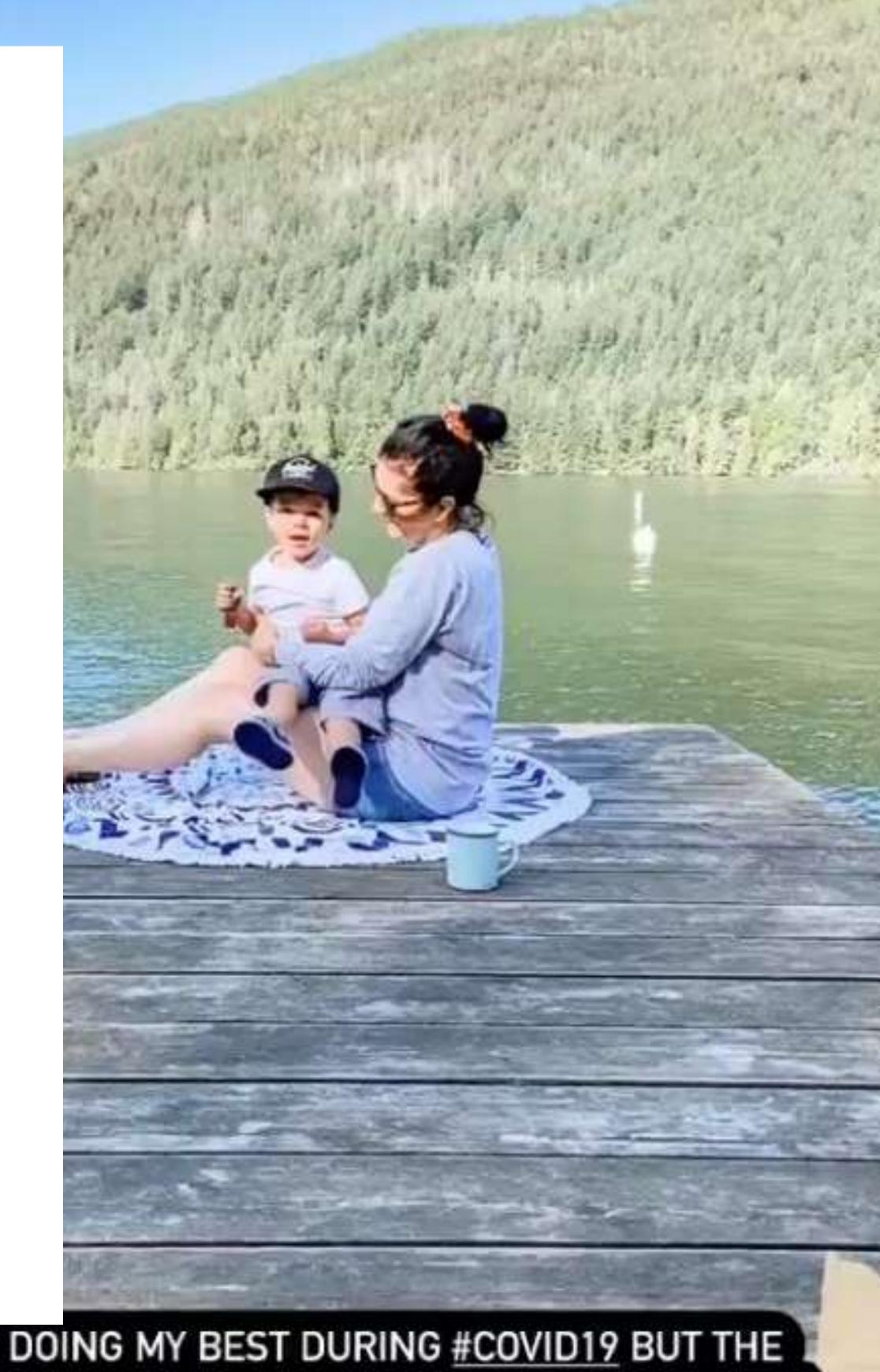


### Collaboration.

WHO and UNICEF delivered this campaign in collaboration with their partners Parenting for Lifelong Health, US CDC, Global Partnership to End Violence and Oxford University.

## Concept.

The campaign was developed and spearheaded by **Publicis Communications** in Lausanne (Switzerland) and based on the principles that parents and caregivers need the right tools to build a healthy, positive family life. These key values were translated into a set of practical, fun and evidence-based tips to help parents and caregivers manage the new (temporary) normal.



DOING MY BEST DURING #COVID19 BUT THE STRUGGLE IS REAL! SNEAKING SOME ONE ON ONE TIME WITH MY BOYS HAS BEEN KEY TO MY AND THEIR SANITY. YOU CAN ONLY BE "ALL TOGETHER" SO MUCH...



#PARENTINGTIPS #ATTENTIVEPARENTING









## Influencer Marketing as a Support System.



#### **GLOBAL REACH**

From millions of influencers across the world, Upfluence sourced over 600 suitable candidates that aligned with the interests and values of Unicef and The World Health Organisation.



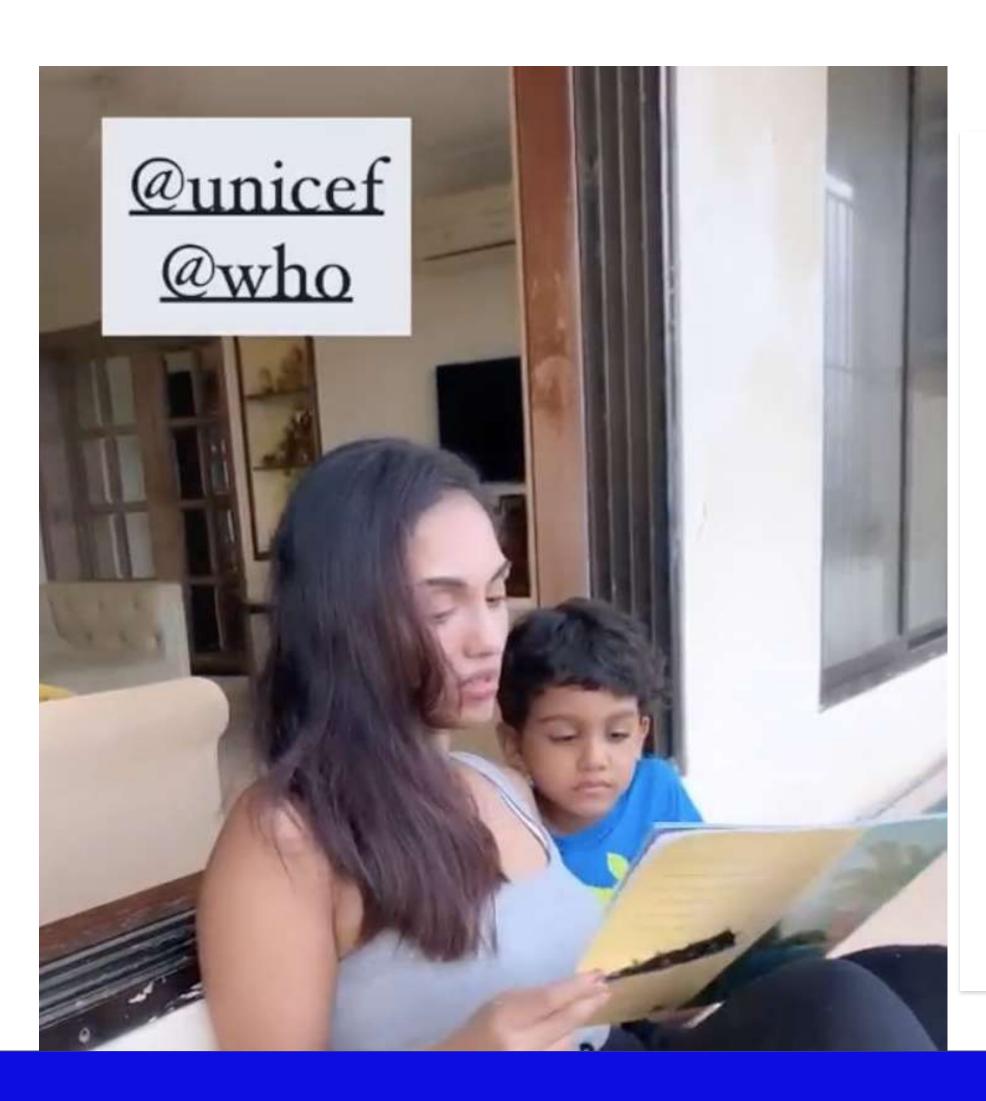
#### **AUDIENCE TARGETING**

Precise influencer interests audience matching and helped Upfluence quickly identify the best influencers to promote this important and timely message to Moms, Dads & caregivers.



#### **CONTENT PRODUCTION**

Influencers were asked to produce two stories that promoted Unicef & WHO's helpful tips and hacks and/or capture themselves trying and accomplishing these recommendations.



#### **TARGET AUDIENCE**



Instagram



Moms, Dads & caregivers



India, North America, Latin America, South Africa.



#parenting #momsofinstagram #positivevibes #smartparenting #honesty









### The Results.

30

Influencer collaborations in 4 weeks

**17** - WHO

**13** - UNICEF

+800K **Estimated Reach** 

1,228 Clicks to who.int

2,050 Clicks to unicef.org

**69 Social Publications** 











### The Stories.

The campaign's creators
were able to increase
awareness around
UNICEF/WHO's
parenting tips through
their own unique,
eye-catching stories:

- Hashtags
- Swipe-up stickers
- Animated gifs
- Video content



@kristenasamom



@beautyiskherim



@shrimarai



@diapers\_and\_lipsticks

## A Custom Stories Template.

The creators were also able to share their recommended parenting tips through a dedicated stories template designed specifically for the Unicef/WHO campaign:

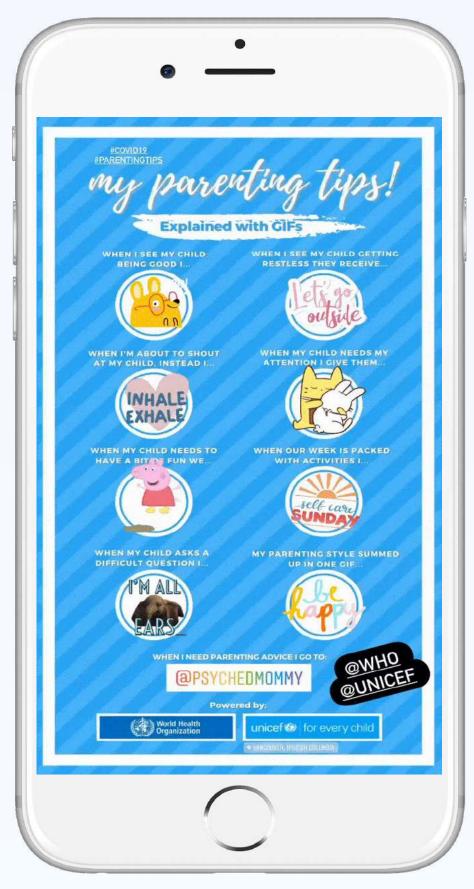
- Filling in the spaces with animated stickers/gifs
- Tagging their friends
   and/or other influencers
   to participate
- Leaving a blank
   template for their
   followers to fill out



@theomedit



@mommy\_puri



@kristinImay



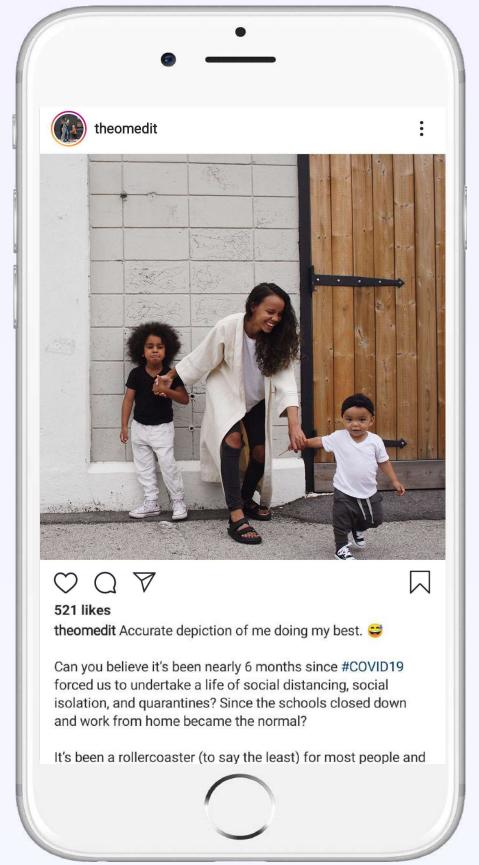
@dyanapm

## **Bonus Content.**

Wanting to support
parents even further
during this trying time, 13
of the campaign's
creators went above and
beyond the campaign
brief and posted
additional stories, and 6
of the creators even
promoted the campaign
on their grid feed.







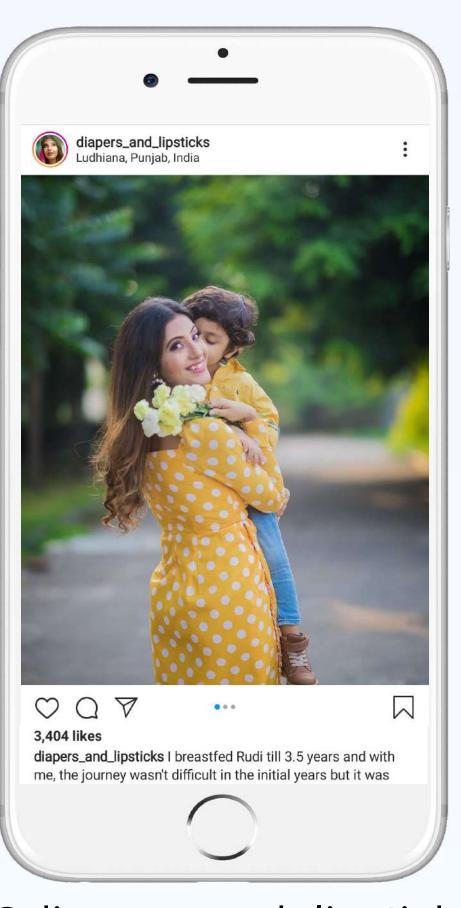
@theomedit

These posts alone yielded a further:

- **10,785** Likes
- 386 Comments



@marihenud



@diapers\_and\_lipsticks

## Positive Impact.

The success of the campaign can be attributed to the merit of the sponsors and collaborators involved.

A higher than usual number of contacted influencers were happy to support parents, UNICEF and WHO during this crisis.

The organic results of the campaign are very satisfying with more than 4.8K interactions on the influencers' stories.

In addition to the 3,278 swipe-ups, there were a further 735 clicks to the @who Instagram page and 713 clicks to the @unicef Instagram page, demonstrating increased interest from the audience.

High quality and reusable content was created for the campaign that can be used by UNICEF and WHO to reinforce their brand content strategies.









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As this campaign required a global and measurable reach, Upfluence was the right partner for us, both to source and select influencers across different markets willing to communicate pro bono, to add value to the execution of the tips we had developed, and to report back on the impact of the The collaboration campaign. Was results excellent and the very satisfying.

**PUBLICIS COMMUNICATIONS** 









### More Stories.



















**MORE STORIES** 

#### **JOIN OVER 1,300+ HAPPY CUSTOMERS LIKE KINGUIN**

Build authentic influencer partnerships by activating your network with Upfluence software. Streamline outreach, campaign management and reporting with a host of integrations. Deliver the highest ROI with a unique software offering tailored to eCommerce success.







