

14 Technology Questions to Ask Your Prospective MLM Software Provider

MLM Software providers are popping up out of the ether. On one end, you have elastic and plastic megaclouds. On the other end, you have small MLM Software providers standing up just two boxes and calling it a cloud.

You need to protect yourself by asking the right questions in the right way.

- 1 DEFINE YOUR CLOUD / SERVERS**
Can you please define what you mean when you call yourself a cloud services provider? What exactly do you do and where is your sweet spot in the market?
- 2 INFRASTRUCTURE**
What is your infrastructure? Is this a highly available resource?
- 3 SCALABILITY**
Is this scalable – and what does that mean to you? Are you limitless in your capacity and my consumption or do I need to project my growth in any way?
- 4 DISKS / DRIVES**
What kind of disks are being provided? And how do they compare to existing disks you are using today? What kind of disk speeds are guaranteed?
- 5 BUSINESS CONTINUITY**
Can you please clearly define your BC options and what is and is not included in your base pricing?
- 6 RESERVATION**
Are the resources guaranteed reserved to you? Can you oversubscribe them?
- 7 LOCATION**
Where is my data going to be located?
- 8 SECURITY**
Is my data secure? What certifications do you have?
- 9 SLA**
What is your SLA (Service Level Agreement)?
- 10 CONNECTION**
How are you connected to the internet? Are you working with multiple providers? What is the peering network?
- 11 BANDWIDTH**
Is bandwidth measured and billed or included in SaaS Pricing?
- 12 BACKUPS**
What is your back up process? Is it included? Is it file or image level? Do we have any control over this?
- 13 CONTROL**
How much control do we have over our data? Do we own our data?
- 14 MIGRATION**
What is your approach to migration? Who is responsible for migration? What is the process and what resources do we need?