



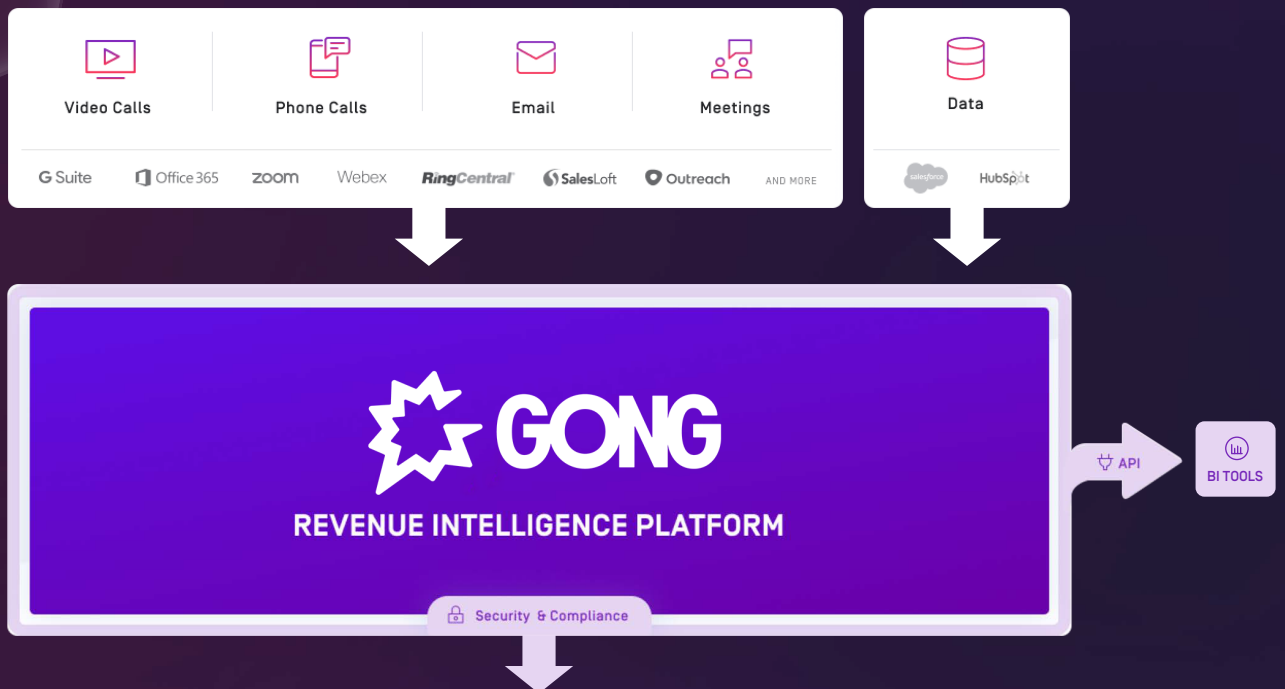
Get powerful visibility into
your customer interactions with

REVENUE INTELLIGENCE

Win more deals. Skyrocket rep success. Gain critical market intelligence.

OVERVIEW

Gong's Revenue Intelligence platform captures your customer interactions across phone, web conferencing, and email, understands what was said in these interactions, and delivers insights to help your team win more deals.



HOW GONG HELPS REVENUE TEAMS WIN



PEOPLE INTELLIGENCE

Replicate what your best reps do. Transform your team into quota-shattering super sellers.



DEAL INTELLIGENCE

Stop deals from stalling. Keep every deal on a path to close. Solidify next steps every time.



MARKET INTELLIGENCE

Hear the unfiltered voice of your market. Guarantee success when rolling out new initiatives



#1 rated on G2, Trust Radius, and Capterra









KEY BENEFITS

CLONE YOUR MOST SUCCESSFUL SELLERS

Learn what separates your best reps from the rest, according to data.
Turn your average sellers into stars.


24 TEAM RECOMMENDATIONS


 Mike	 Talk less about: Pricing	+4
 Allie	 Talk more about: Benefits	+8
 Jake	 Talk less about: Competition	+12


DEAL VISIBILITY, FROM CONTACT TO CLOSE


See every conversation in one place for every deal.
Make sure every deal is trending toward a close.

Activity




Last Call  _____


Last Email  _____

Next Step  _____

Top Topics



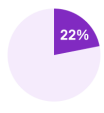
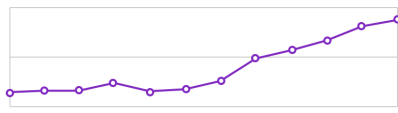
Top Trackers




TRANSFORM HOW YOU GO TO MARKET

Every phone call, meeting, or email is at your fingertips. Hear the voice of your market, and make sure the right things are happening.

COMPETITIVE MENTIONS 800 CALLS



22%
Calls with Acme Ltd

 _____

05:24 _____ **Acme Ltd.** _____

09:23 _____ **Acme Ltd.** _____

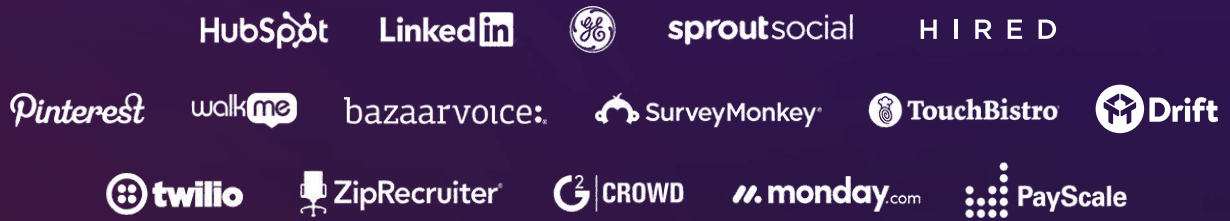
“Revenue Intelligence enables us to go from hypothesis to data to actionable insights. This enables us to improve the skills of our reps, enhance the conversations we are having every day, drive greater customer success, and advance our vision of economic opportunity.”



David Ellis
Sales Leader, LinkedIn



JOIN THE BANDWAGON OF SALES LEADERS WINNING THE UNFAIR SHARE OF THEIR MARKETS



+30%
Close rates



Medical Technology (SaaS)
for Healthcare Practices

+10%
Close rates



POS System

+5%
Close rates



Application Development
Software

-33%
Onboarding



EHS & Quality
Management Software

GET AN UNFILTERED VIEW INTO YOUR BUSINESS TODAY

See it in Action

